Infrastructure Battle Card:
Standard ERP vs. MS Dynamics NAV / 365

This battle card is comparing infrastructure requirements for Standard ERP and Microsoft Dynamics NAV / 365.

Features	Standard ERP	Dynamic NAV	MS Dynamics 365 for Finance and Operations (Earlier Dynamics AX)
Implementation Complexity	Moderate	Moderate to Complex	Required
Implementation Duration	3-6 months	5-9 months	7-12 months
New Vertical Solution development	HansaWorld verticals are predominantly standardized; developed and maintained by HansaWorld. Quality and compatibility between ERP modules are controlled by HansaWorld principles.	Dynamics partners are allowed to develop & customize new vertical solutions with minimum control, making it difficult for another Dynamics partner to manage customizations.	Minimal customization options are possible due to the complexity of the ERP system. Additionally, any customizations that are available are expensive.
License Types	*Named User: user licenses cannot be shared, assigned to specific user. Concurrent User: user licenses can be shared and used by others, to the max lic qty purchased.*		
	Both Named User and Concurrent User licenses.	Concurrent users only.	Named users only.
License Structure	Subscription only; can be paid monthly or annually.	One time license fee or subscription.	Subscription only.
SQL CAL	*Client Sccess License: users need CALs to access the SQL server.*		
	With HansaWorld's proprietary database, SQL CAL license is not needed.	Works with MS SQL database; needs SQL CALs.	Works with MS SQL database; needs SQL CALs.
Platform	Available on almost any platform, from Android and iOS to Windows and macOS.	Windows (desktop and mobile).	Windows (desktop and mobile).
Price	Competitive, low cost of ownership, and paid through subscription. Can offer discounts for long-term commitments.	Higher licensing cost.	Likely to be higher licensing cost, but it depends on the functionalities for which the user/customer has opted.
Solution Overview	HansaWorld Standard ERP has been developing business management software since 1988, offering the latest technology built in to every business vertical.	The software has existed for a long period and has been been bought out by different companies before Microsoft. This has resulted in frequent changes and the need for additional training.	Relatively new, with a large partner network. Takes time to go through the full user/industry testing cycle.
Language	Available in over 30 languages on almost any platform, with country specific installation setup.	Separate configuration required.	Separate configuration required.

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