

Grow Faster. Sell Smarter.

Partner with  HANSAWORLD



Join a global ecosystem delivering powerful, fully integrated ERP and CRM solutions to over 550,000 businesses worldwide. With operations spanning all continents and solutions available in more than 30 languages, HansaWorld empowers partners to compete confidently in both local and international markets.

Why Partner With Us

■ Proven Global Technology

Over three decades of innovation supporting mission critical business operations.

■ All-in-One Business Platform

ERP, CRM, Document Management, Email, Workflow and vertical capabilities delivered in a single integrated environment.

■ Built for Today's Buyers

Cloud and on-premise deployment paired with advanced AI innovation.

■ Highly Customisable

Extensive proprietary code allows partners to tailor solutions and create industry-specific offerings.

■ Secure by Design

Encrypted database architecture with enterprise-grade reliability and performance.

■ Faster Implementations

Efficient deployment models reduce complexity and help customers realise value sooner.

What Makes Us Different

HansaWorld replaces fragmented software stacks with a unified platform that streamlines operations, reduces IT costs and improves visibility across the entire organisation. Partners benefit from a solution that is powerful yet efficient to deploy, enabling you to close deals faster and deliver measurable outcomes for your customers.

Our continued investment in research and development ensures that partners always bring future-ready technology to market - helping you stay relevant, competitive and positioned as a trusted strategic advisor.

Designed for Growth

- ✓ Enter new vertical markets with configurable functionality
- ✓ Create recurring revenue through subscriptions, hosting and services
- ✓ Strengthen long-term client relationships with a mission-critical platform
- ✓ Scale your business without proportional increases in delivery costs

Technology Customers Are Asking For

Today's businesses expect flexibility, automation and security. HansaWorld delivers all three through options alongside advanced prompt-free AI for smarter automation, while a secure encrypted database architecture protects critical data.

Integrated tools such as WeChat and Zoom connectivity enhance collaboration, while cross-platform compatibility allows users to work seamlessly across macOS, Windows, Linux, iOS and Android. With innovations such as the upcoming Harmony App, partners can confidently offer technology that meets both current and future demands.

Partner Pathways

HansaWorld offers multiple partnership models designed to match your business strategy. Organisations seeking control over pricing, branding and go-to-market direction can operate as White Label or Distributor partners.

Value Added Resellers deliver full sales, implementation and support services, while Referral Partners unlock revenue opportunities without delivery overhead.

Integration Partners extend the ecosystem with complementary technologies, and Service Partners provide hosting, consulting and ERP expertise to enhance their service portfolio. Each path is designed to support growth while aligning with your existing capabilities and market focus.

What's In It For You

- **Attractive Commission Structure** exceeding market averages with strong margin potential.
- **Low Upfront Investment** supported by a partnership model designed for rapid profitability.
- **Co-Marketing and Sales Support** to accelerate awareness and pipeline generation.
- **Free, Flexible Training** available online, on-site or at HansaWorld locations.
- **Implementation Guidance** with access to experienced consultants and technical experts.
- **Build Your Own Verticals** and share innovations across a global partner ecosystem.
- **Expand Internationally** with a recognised technology brand.
- **Dedicated Partner Support** including collaboration with product and development teams.
- **Remote Service Capabilities** that reduce support costs while improving responsiveness.

The Opportunity Is Now

Expanding our global partner network is a strategic priority built on shared success. When you Partner with HansaWorld, you gain more than access to a product - you gain a long-term technology ally committed to innovation, collaboration and mutual growth.

Whether you're entering the ERP space for the first time or strengthening your competitive position, HansaWorld provides the platform, support and expertise you need to scale faster, win more business and deliver lasting value to your customers.

Contact Us

We'd love to explore how a partnership with HansaWorld can support your business growth. Whether you're interested in joining our partner network, learning more about our solutions or discussing collaboration opportunities, our global team is ready to assist.

To get started, please visit:

www.hansaworld.com

Navigate to **Company** → **Contact Us** to connect with your regional team and submit your enquiry today.

Partner with HansaWorld - and grow with confidence.